

Steven Emery Thompson

Contact Information

5294-B Hutchins Road
P.O. Box 127
Ford, WA. 99013-0127

Telephone: (509) 258-7256
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Location Preference: Negotiable

Objective

Locate a challenging job that will offer skill development and advancement. I possess good communications, technical, sales, and public relations skills.

Work Status

USA: I am authorized to work in this country for any employer. I do not possess a security clearance.

Education

San Juan US-CA-Citrus Heights
High School Graduate 1974

Capella University, Minneapolis, MN
Network +, online instruction (2002-2003)

Experience

11/2010 – 06/2011

Grizzly Security Alarms, Inc. - Marketing & Sales

Create viable leads. Provide system design/configuration. Source equipment and pricing. Close sales and provide system details and floor plans for installers. Systems include Commercial Fire Alarm and Burglary, Access Control, CCTV Camera's/DVR's, Hardwire and Wireless Nurse Call.

(406) 755-4089 – 154 Riverside Drive, Kalispell, MT. 59901

2/2010 – 10/2010

ADT Security Services Inc. - Outside Sales

Small Business/Residential lead generation, appointment setting, on-site needs analysis, closing documents and scope of work sold.

(888) 356-5194 – 16810 E. Euclid Ave., Spokane Valley, WA. 99216

Experience (cont)

11/2002 - 01/2011

Airwerx.com - Self Employed

Providing sales and service support of High-Speed Internet via Satellite. Spacenet/SBCA level 2 certified technician, ViaSat Linkstar configuration/testing. Design, install and support VSAT, LAN, WLAN, VoIP, and Atlas Telecommunications (PBX) equipment. Recent product testing and development of Wilson Electronics equipment – Sales and design support of cellular long-range antenna's, amplifiers/repeaters for voice and Internet.

(509) 258-7256 – P.O. Box 127, Ford, WA. 99013-0127

1/2007 – 1/2008

Huckleberry Press, Fruitland, WA. - (509) 722-4424

Part-time outside sales representative. Ad copy creation using Adobe Photoshop and Adobe InDesign.

(509) 722-4424 – 5945 Connor Road, Fruitland, WA. 99129

1/2002 - 8/2002

United Communications Systems Inc., Spokane, WA. - (509) 533-0900

Sr. Field Technician - Installation and repair of Key/PBX/LAN products (Nortel X-11/MICS/CICS).

(509) 533-0900 – 2610 N. Van Marter #003, Spokane Valley, WA. 99216

6/1992 - 1/2002

RCW Sound & Communications Inc., Spokane, WA. - (509) 465-0156

Telecom Manager - Managed Telecom company for sole proprietor. Responsibilities included marketing, sales, installation, repair, customer service, purchasing, system design, and supervision of technicians and projects. Projects include Cortelco Millennium & Panasonic Telecommunications equipment, LAN, WLAN, WAN, Structured Network Cabling, Media Conversion, Sound and Paging. RCW ceased all operations on 01/01/2002.

3/1991 - 5/1992

B & C Telephone Company, Spokane, WA.

Field Technician - Installation and repair of Key/PBX products (NEC).

3/1990 - 2/1991

Satellite Systems Store, Redmond, WA.

Retail Sales/Field Technician - Sales, installation, and repair of broadcast satellite equipment C/Ku band for commercial and residential consumers.

4/1986 - 11/1989

Key Systems Plus, Belmont, CA.

Small Business Owner - Owned and operated small Telecom Company serving clients in the San Francisco Bay Area. Corporate clients included Alta Bates Hospital, World Savings & Loan, and the Mark Hopkins Intercontinental Hotel. Products include NT SL-1, TIE Ultracom/Businesscom, ITT and NT Logic 1A2.

Experience (cont)

7/1983 - 2/1986

Northern Telecom, Inc., Burlingame, CA. - (720) 875-1259

Field Technician - Key/PBX Technician for one of the original Northern Telecom branch offices in the USA. Products included SL-1, 1A2 NT Logic, NT Pulse, and NT Vantage.

5/1982 - 6/1983

Star Datacom, a division of Henkels & McCoy, Redwood City, CA.

Field Technician - Installation and repair of Key/PBX products (NEC).

2/1980 - 4/1982

Capital Telephone Company, Sacramento, CA.

Field Technician - Installation of ITT 76A/1A2 key systems.

References

Rick Rieseberg

Phone Number: (509) 465-0156

Former Employer (RCW)

Reference Type: Professional

Rick Sabin

United Communications Systems Inc.

Phone Number: (509) 533-0900

Barry Bruxvoort

Cisco Systems Product Manager VoIP ICS-7750

Phone Number: (720) 875-1259

Email Address: brux@cisco.com

Reference Type: Professional

Tim Peone, Director

Spokane Tribal Hatchery

Phone Number: (509) 258-7297

Client - VSAT with directional wireless (WDS)

Revised 10/2011